



## 5<sup>th</sup> Annual STERG SolarPACES Symposium

12<sup>th</sup> – 14<sup>th</sup> July 2017

**SOLARRESERVE**<sup>®</sup>

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# SolarReserve Overview

Leading global integrated solar power business with a high quality development pipeline, differentiated proprietary technology and a proven track record of success

## Development



- **Development pipeline of over 13 GW** across the world's most attractive solar markets includes CSP, PV and solar hybrid plants, leverage proprietary CSP storage technology with low-cost PV
- Developed projects and secured long-term power contracts for **625 MW representing US\$2.9 billion** of project capital, with an additional **2,000 MW of projects under award**
- **Global presence** with HQ in California and 7 international offices strategically located in Africa, the Americas, the Asia-Pacific region, the Middle East, and Europe
- **Experienced management team** with over 27 GW and US\$48 billion of combined transaction experience in 25 countries

## ThermaVault™ Technology



- **Commercialized world's most efficient and lowest cost CSP with integrated storage** that solves the intermittency issues experienced with other renewable energy sources
- Unmatched proprietary CSP technology allows solar to operate as **baseload generation** and deliver power into **peak demand periods**, at a fraction of other storage technologies
- Portfolio of **108 U.S. and global patents and patent applications**, plus in-house 'know how' protects technology lead
- Ownership of technology enables **equipment supply opportunities and development advantage**

## Operations

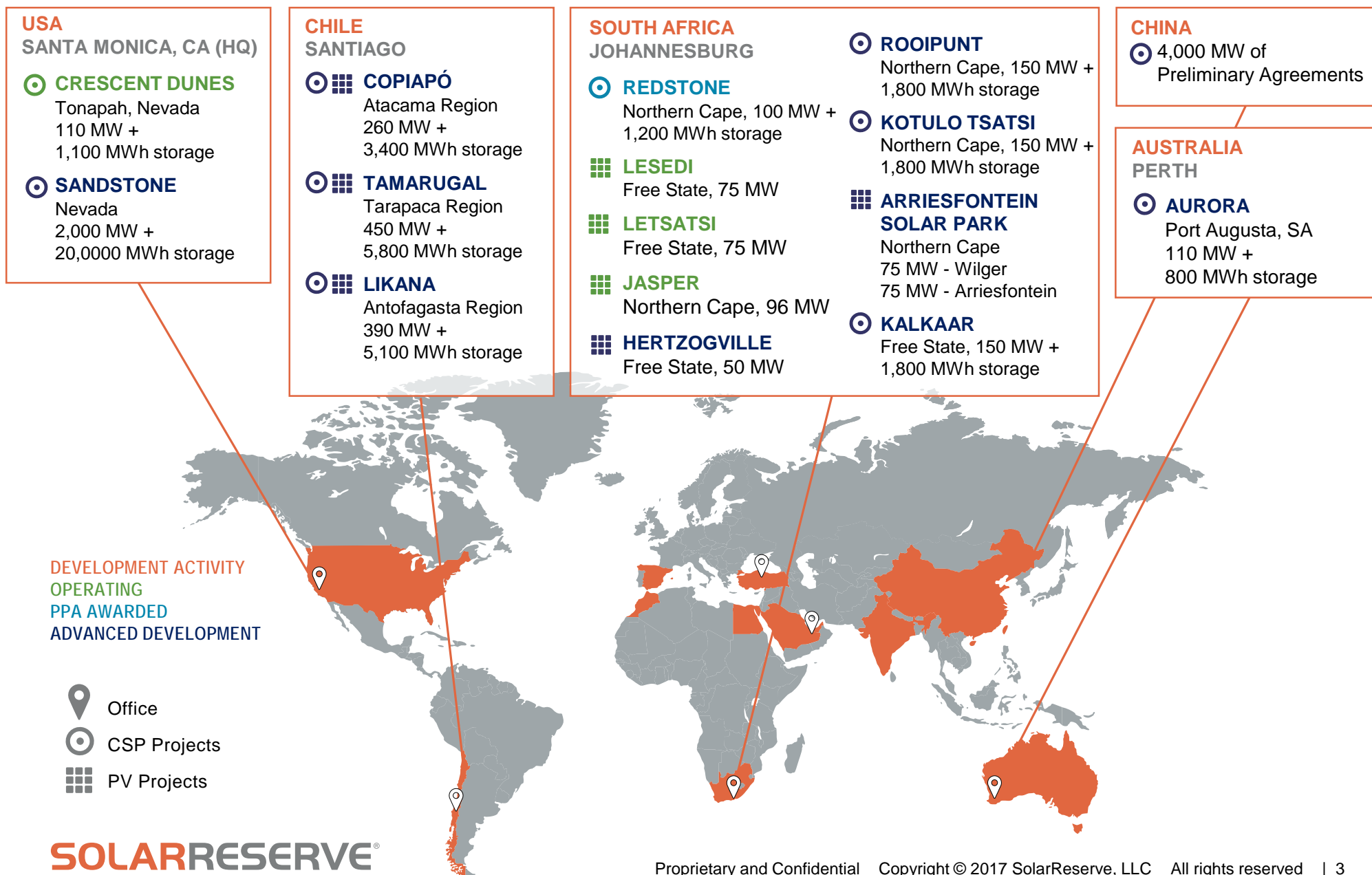


- More than **US\$1.8 billion of projects in operation globally**
- **Flagship 110 MW Crescent Dunes CSP project** in Tonopah, Nevada with 10 hours of storage – in 2015 achieved commercial operation under the Power Purchase Agreement, a 25-year full offtake contract with NV Energy
- Company has **been awarded 346 MW of projects in South Africa**, with 246 MW currently operating
- Full **asset management capabilities**, includes supervision of operations, environmental compliance, lender and investor relations, and power offtake contract management



# Global Reach Across Six Continents

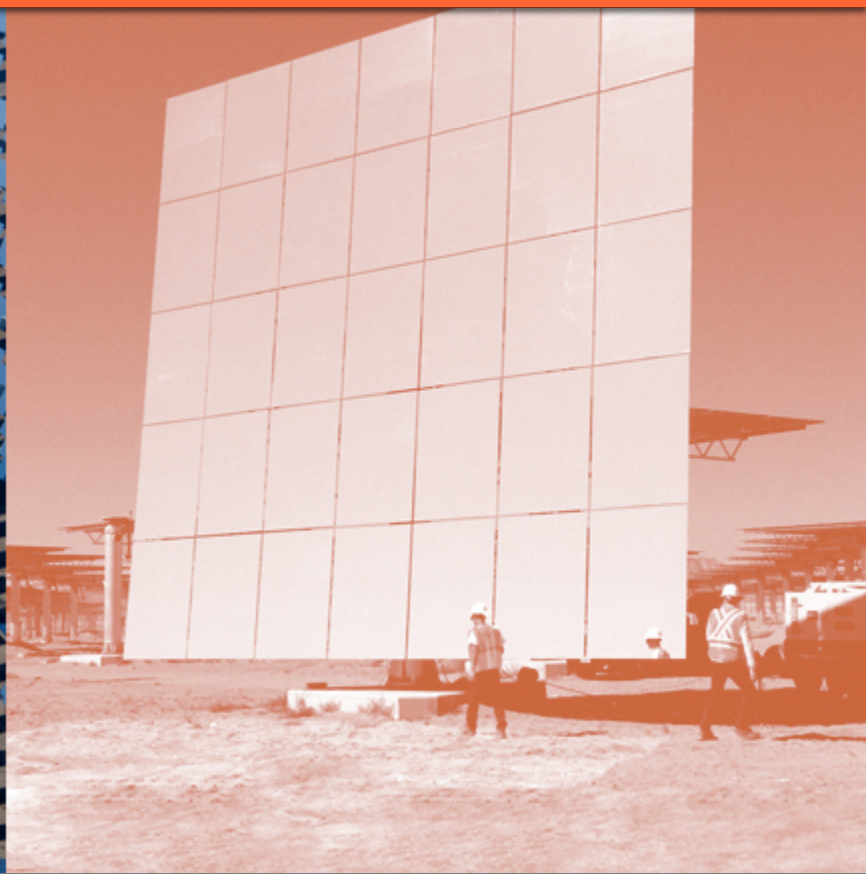
Development portfolio of 13 gigawatts across the world's most attractive, high growth renewable markets





## DIFFERENTIATED TECHNOLOGY

The solution for solar energy to operate reliably day and night, as a viable alternative to coal, oil, natural gas, diesel and nuclear



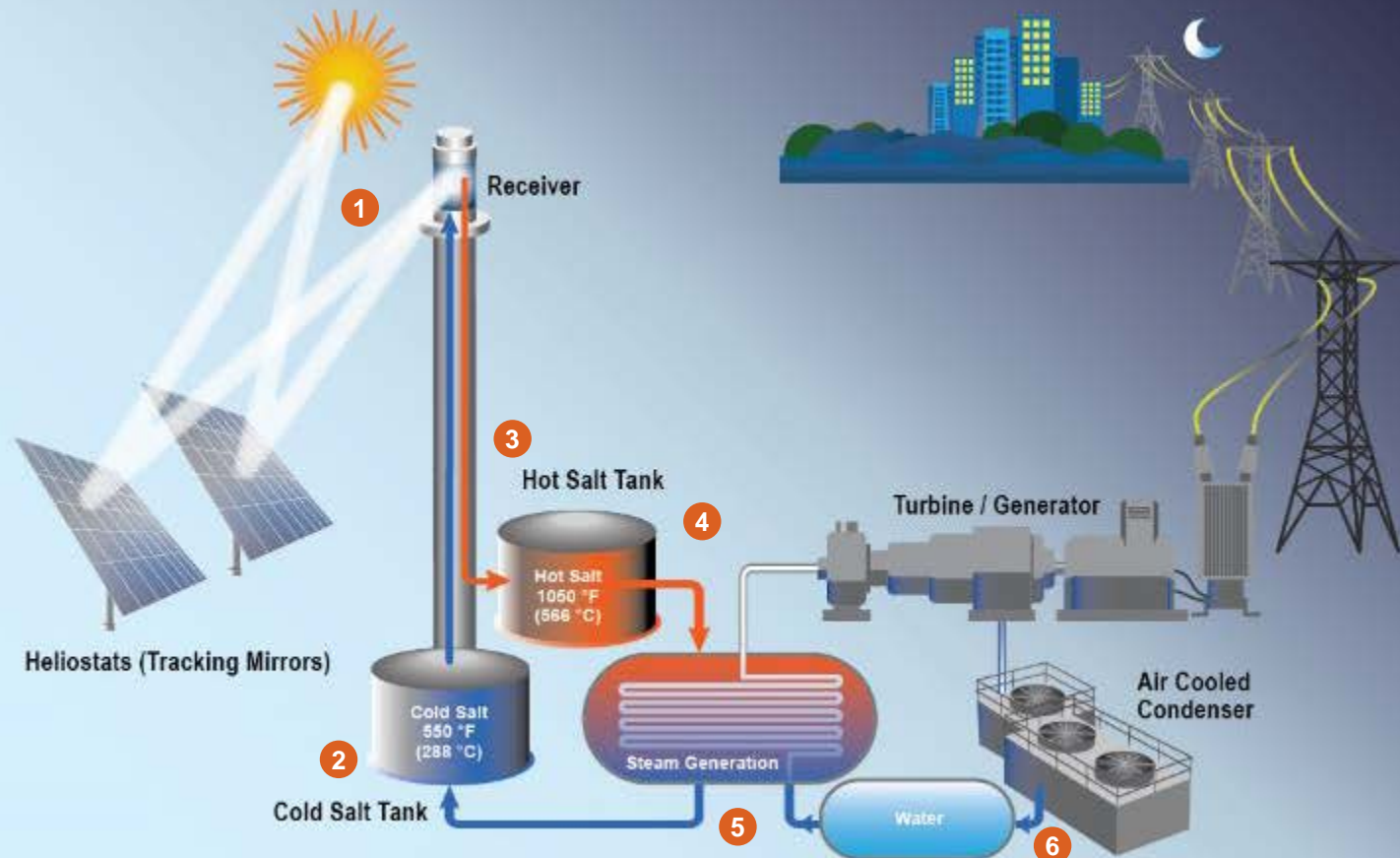


# Unmatched Proprietary ThermaVault™ Energy Storage Technology



Sunlight heats the molten salt directly, resulting in the most efficient and economical energy storage solution

- 1 Sunlight is concentrated and directed from a large field of heliostats to a receiver on a 640 foot tower
- 2 Liquid salt from the cold salt tank is pumped through the receiver where it is heated to 1050°F (566°C)
- 3 The heated salt from the receiver is stored in the hot salt tank
- 4 Hot salt is pumped from the hot salt tank through a steam generator to create high temperature/high pressure steam, which drives a steam turbine, generating electricity
- 5 Cold salt at 550°F (288°C) flows back to the cold salt tank
- 6 Condensed steam from the steam turbine is recirculated for reuse



# ThermaVault – “Next Generation” in Solar Technology

## The most advanced solar energy storage technology available today

- Firm, non-intermittent supply of solar energy – day or night
- Fully integrated storage technology – not ‘bolt on’ style storage
  - Minimizes complexity and lost efficiency
  - Minimizes tanks and salt volumes
  - Minimizes transfers between mediums
- No requirement for natural gas or oil ‘back up’ to prop up the system
- Low-pressure, single phase flow receiver with atmospheric pressure storage tanks
- Can efficiently utilize dry cooling for steam cycle
- Large scale ‘bulk’ storage (+1000 MW-hours) with lowest capital cost energy storage system – far cheaper and more efficient than battery storage

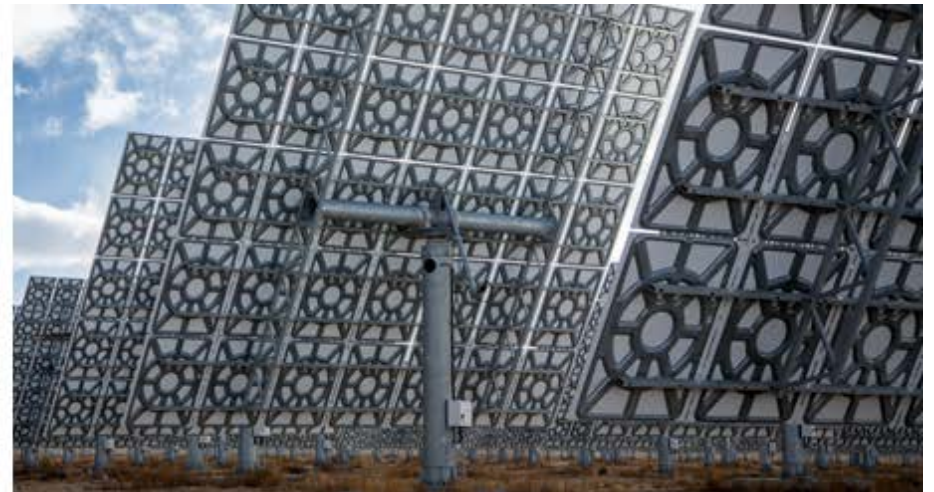




# The Benefits of ThermaVault Technology

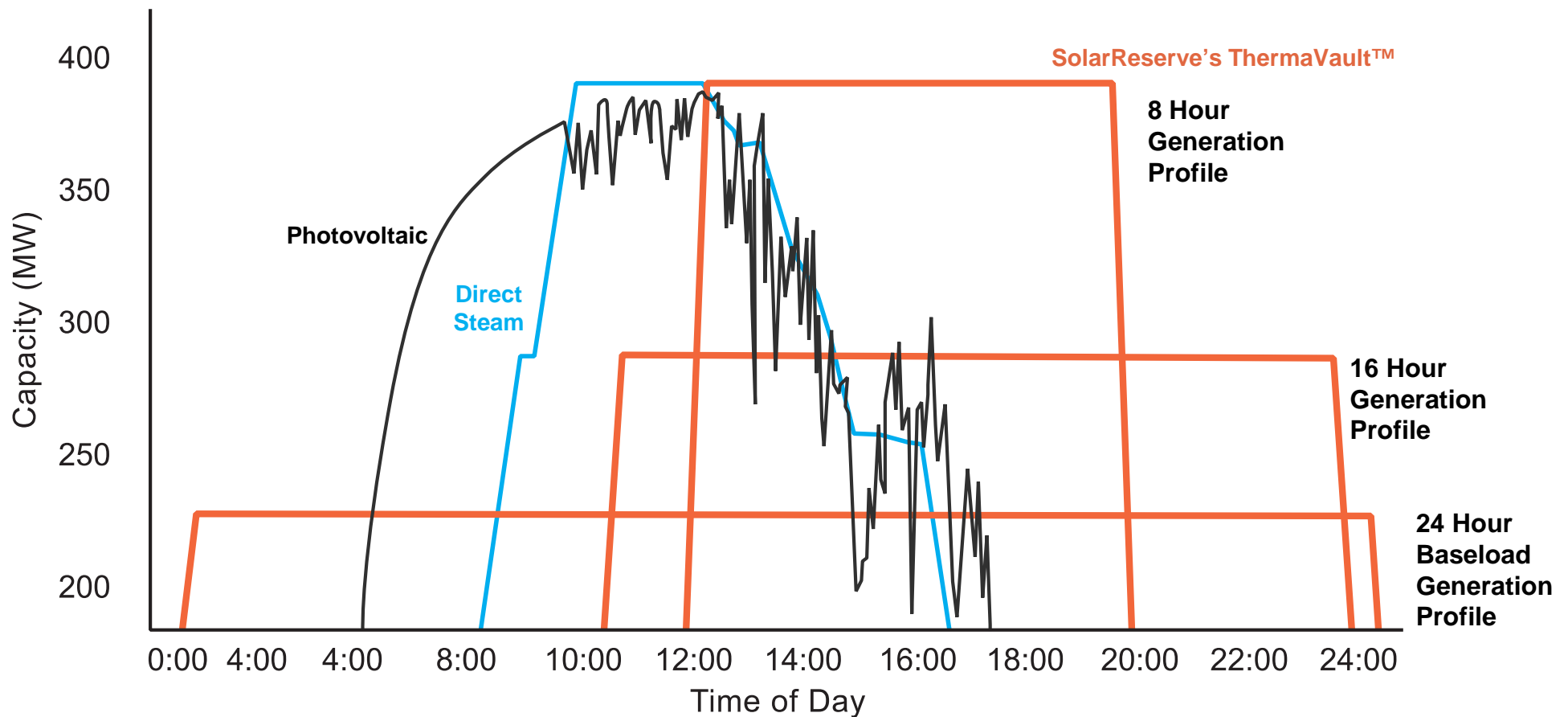
Other than CSP with storage, no other solar technology can operate like a conventional power plant

- Operates like a conventional power generation asset with no back-up fossil fuel system required
- Load-shifting to peak periods, ancillary services and zero fuel price risk over project life provides significant value
- A more stable and secure output alleviates intermittency issues and more fully utilizes transmission assets
- Integrated molten salt in tower configuration stores energy more efficiently and cost effectively than other solar thermal storage solutions
- Storage technology provides large scale solar storage option (+1000 MW-hours) at a fraction of the cost of utility scale battery storage
- Produces twice the output of similar sized solar projects without storage



**SolarReserve's solar thermal with storage facility deploys the only commercially viable renewable technology that can displace fossil fuel generation**

# Dispatchable Generation Delivers Firm Output On Demand

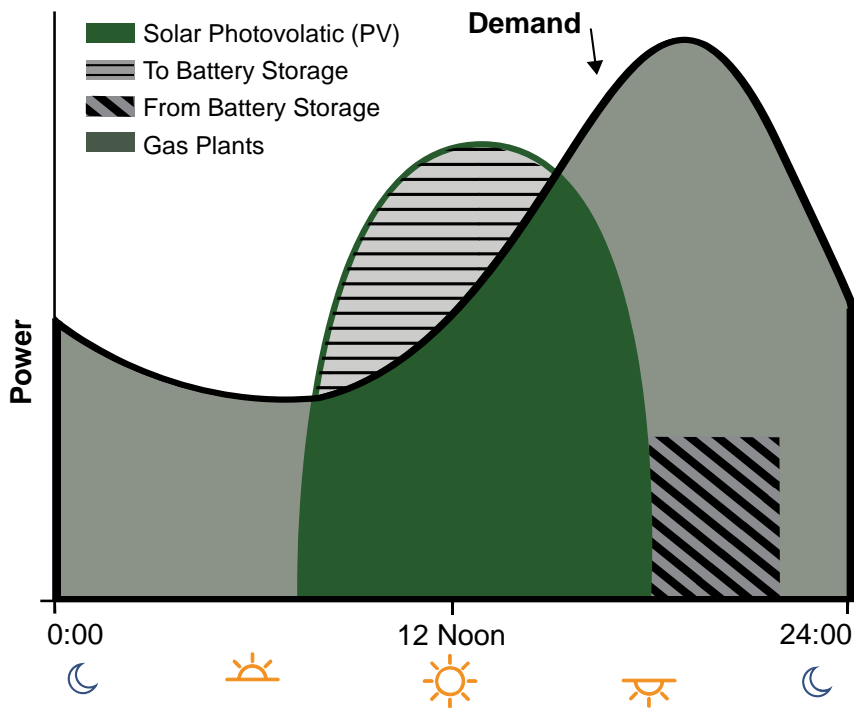


Integrated energy storage provides the ability to shift electricity generation to meet different profile needs and deliver firm reliable power at high capacity value

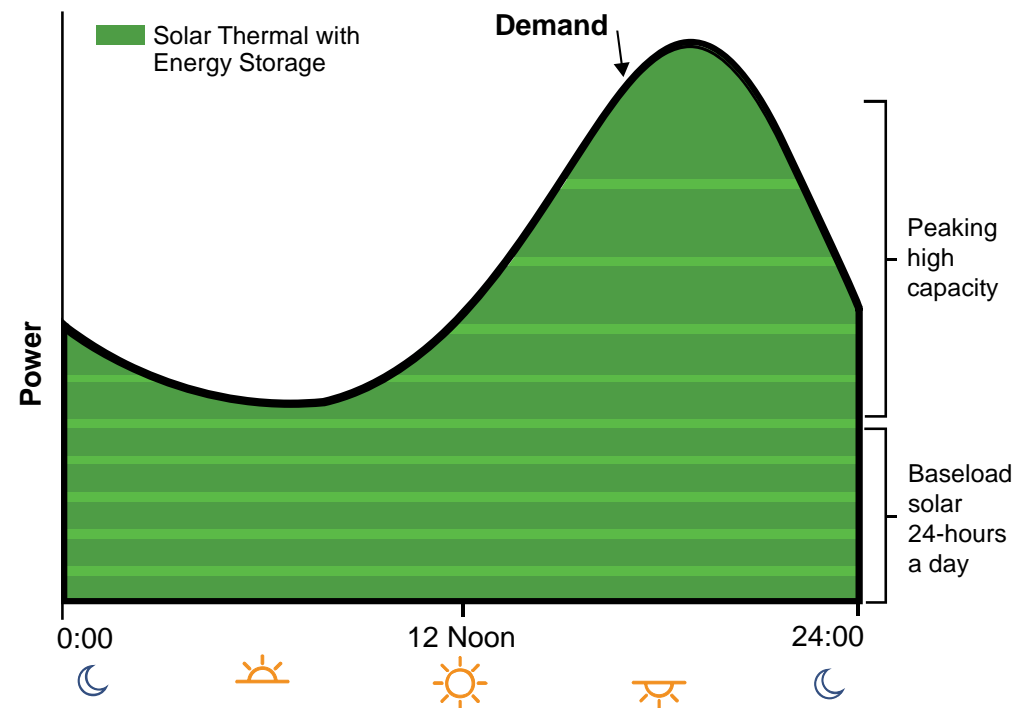


# ThermaVault Technology Reduces the Need for Batteries

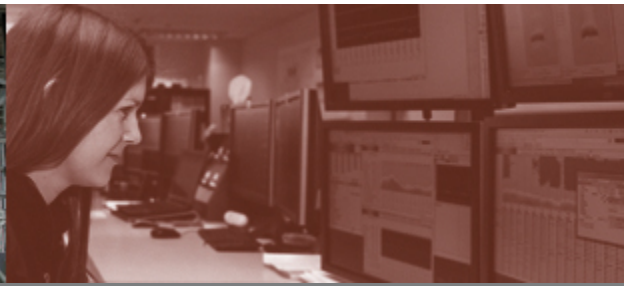
Solar thermal with energy storage reduces the need for expensive batteries or gas peaker plants



Solar PV is only able to serve daytime load, often over-generation during the middle of the day. Even if excess generation is captured by batteries, costs will limit the ability to serve 24-hour demands

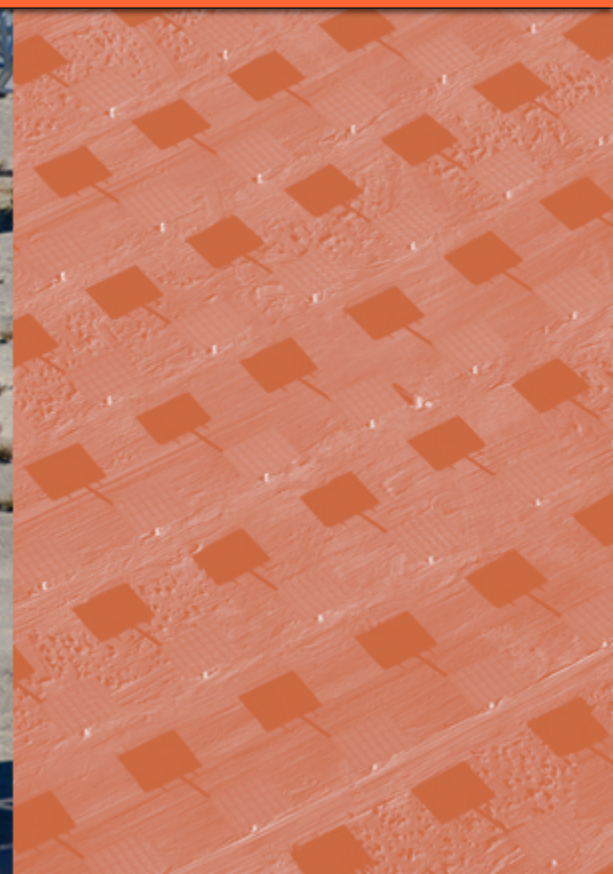


SolarReserve's ThermaVault technology can address the entire range of grid demands, with solar that delivers 24-hour baseload power as well as meets peak load – providing clean peak and baseload resources for utilities



## CRESCENT DUNES SOLAR ENERGY FACILITY – TONOPAH, NEVADA

SolarReserve's ThermaVault technology at its Crescent Dunes facility is the next generation of solar energy generation and storage, incorporating decades of molten salt tower experience





# Crescent Dunes: Project Highlights



10,347 Heliostats

640 Foot (195 Meter) Tower

Power Block

1.75 Mile (2800 Meter) Diameter

- **Electricity Production:** 110 MW of generating capacity and 10 hours of storage capacity generating more than 500,000 MW-hours annually
- **Energy Storage:** Market leading energy storage provides 10 hours of full load electricity generation (1100 MW-hours of storage)
- **Generation Profile:** Will generate power for 16 hours during summer months, powering 75,000 Las Vegas customers late into the night
- **Equity Investment:** \$260 million of private equity from SolarReserve (managing partner), ACS Cobra and Banco Santander
- **Debt Financing:** Debt supported by U.S. Department of Energy Loan Guarantee Program
- **Power Purchaser:** 25-year power contract with NV Energy, Nevada's largest utility, for 100% of output at a fixed price with 1% annual escalation, regardless of world fuel prices

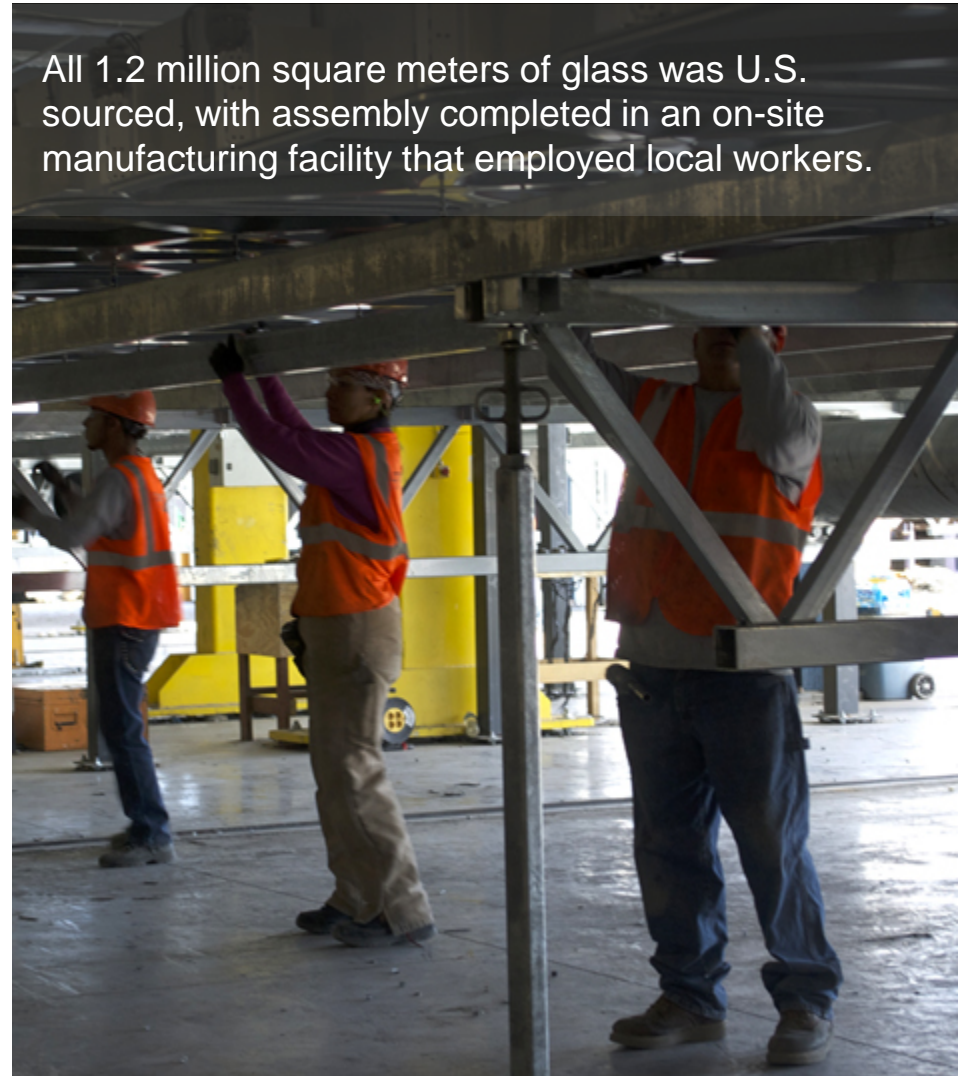
Located in Tonopah, Nevada, Crescent Dunes is the world's largest operating CSP with integrated molten salt storage project

# Local Economic Benefits in all Project Locations

## Crescent Dunes provides model for future projects

- **Job Creation:**
  - 1,050 construction workers on site at peak period
  - 4,300 direct, indirect and induced jobs created by the project during construction
  - 26 U.S. states provided equipment and services
  - 60% of project subcontractors Nevada based
- **Tax Revenues:** Project forecasted to generate more than \$73 million in local and state tax revenues over first 20 years of operation
- **Operating Expenses:** During the 30+ year operating life, the project will expend more than \$10 million per year in salaries and operating costs, much of this spent in the region
- **Capital Investment:** Project will generate in excess of \$750 million private capital cost investment in Nevada

All 1.2 million square meters of glass was U.S. sourced, with assembly completed in an on-site manufacturing facility that employed local workers.



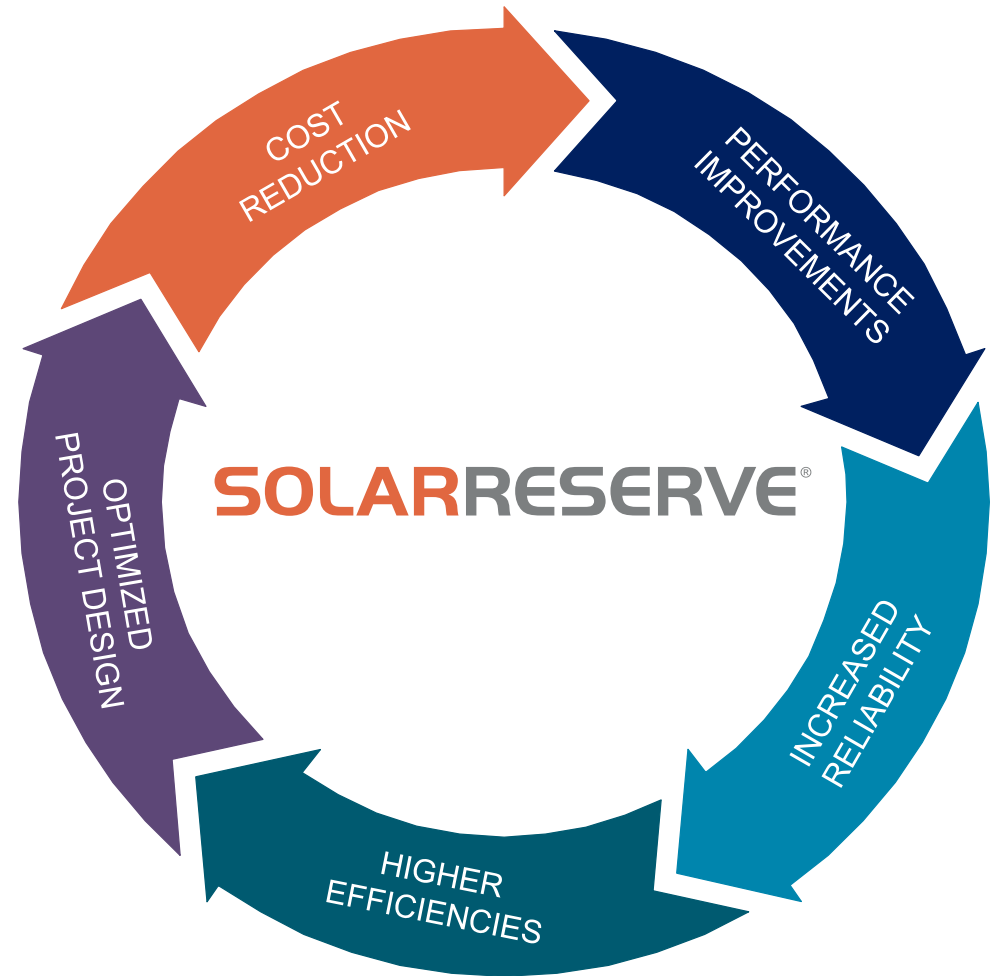
**SolarReserve's CSP projects provide local economic benefits including a high level of content & service localization**



# Technology Innovations and Project Optimizations

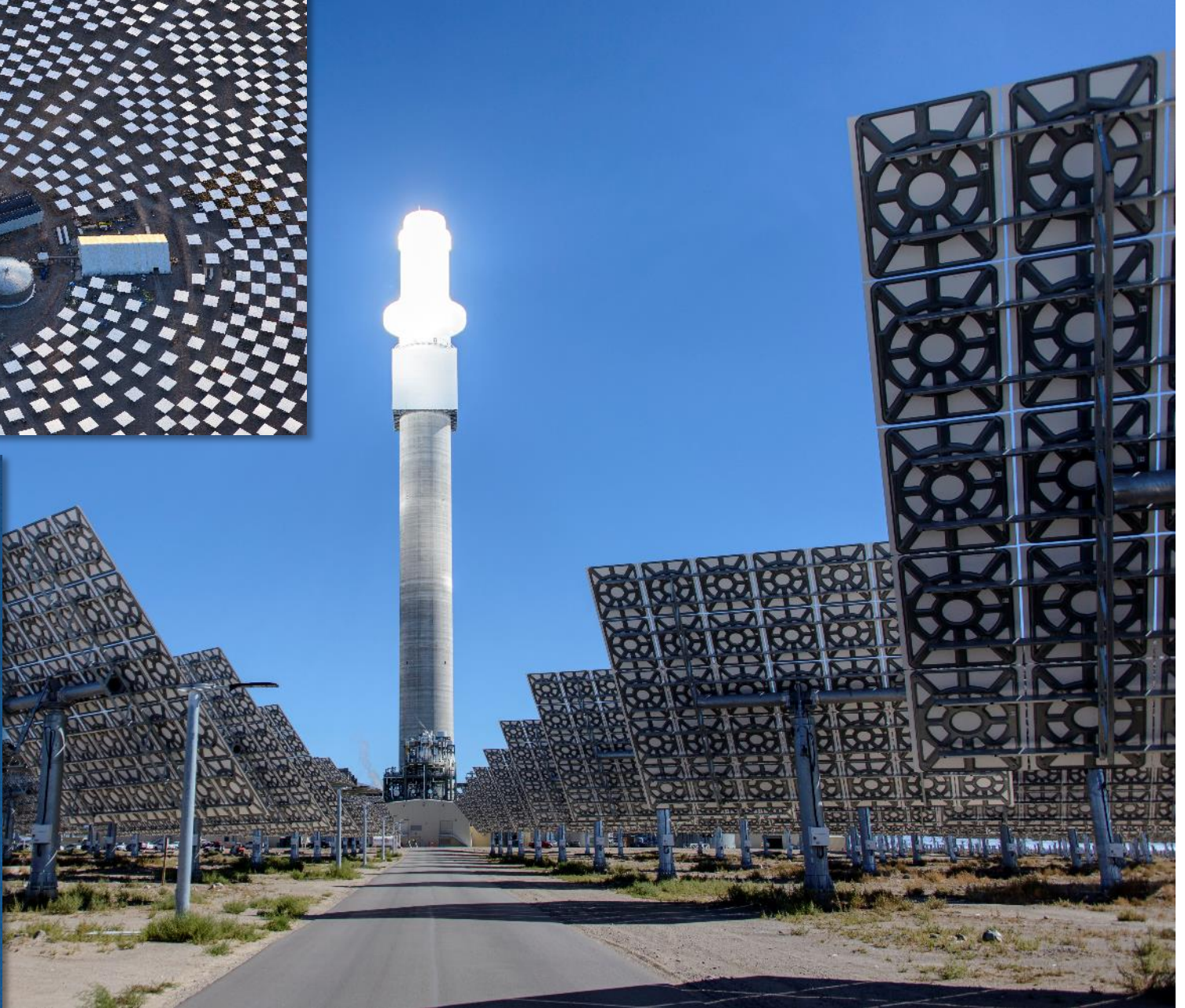
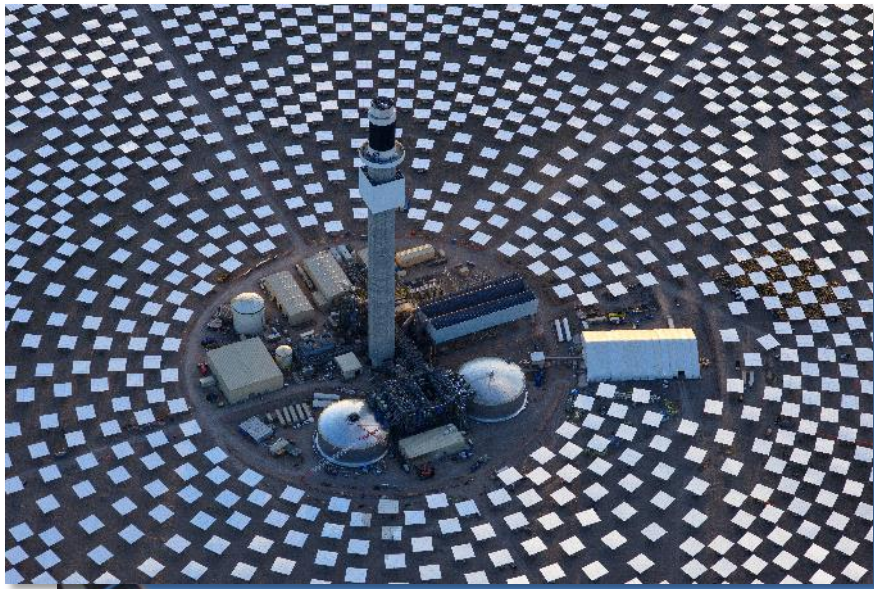
## Leveraging lessons learned at Crescent Dunes, along with continued R&D

- Next generation molten salt receiver
  - Higher thermal capacity (765 MWth)
  - Alternate tube materials and increased coating efficiency
  - Elimination of BCS targets and lower cost heat shields
  - New methods of directly measuring solar flux on receiver
- Molten salt system optimizations
  - Higher HTF upper temperature (600 °C)
  - Improved molten salt circuit design
  - Alternative wide temperature range, lower corrosivity salt combinations
- Collector field advancements
  - Optimized collector field size
  - Wireless and self-powered heliostat options
  - Patented closed loop feedback control
- Power generation system advancements
  - Higher steam inlet temperature and pressure
  - Compact, once-through steam generation



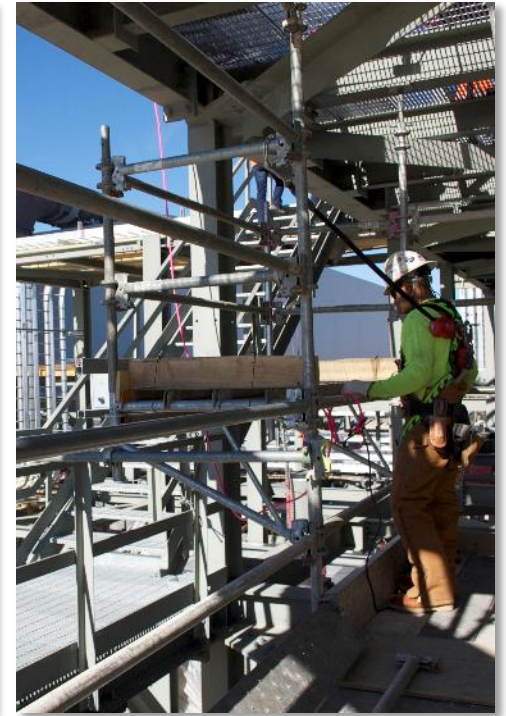
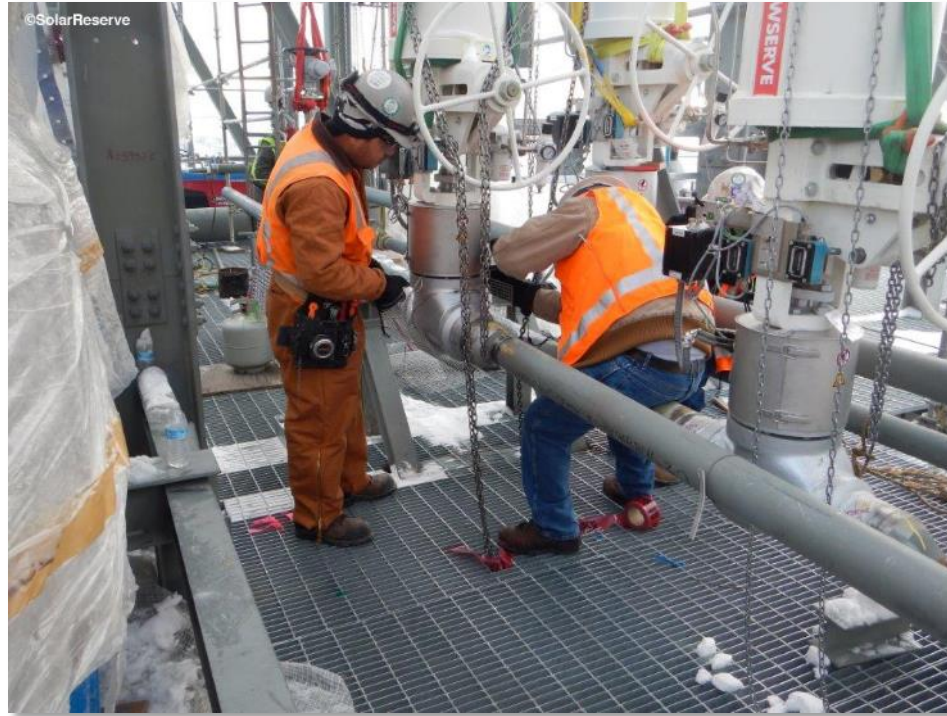
**The Crescent Dunes facility has provided the SolarReserve team with unmatched real-world know-how that has led to innovations toward higher efficiency and performance, while simultaneously reducing capital cost**

## Crescent Dunes – Receiver



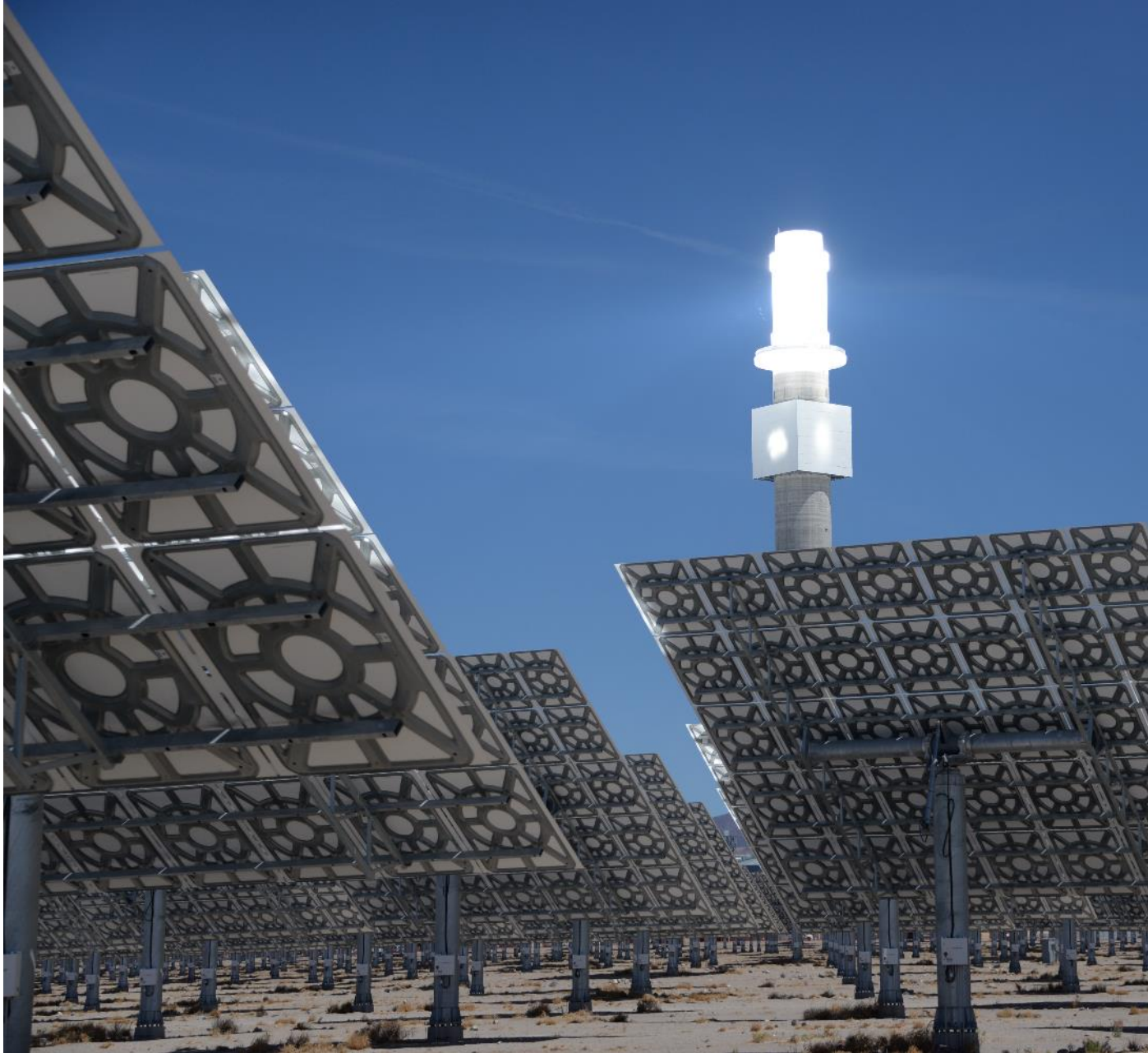


# Crescent Dunes – Under Construction





# Crescent Dunes – Heliostat Field

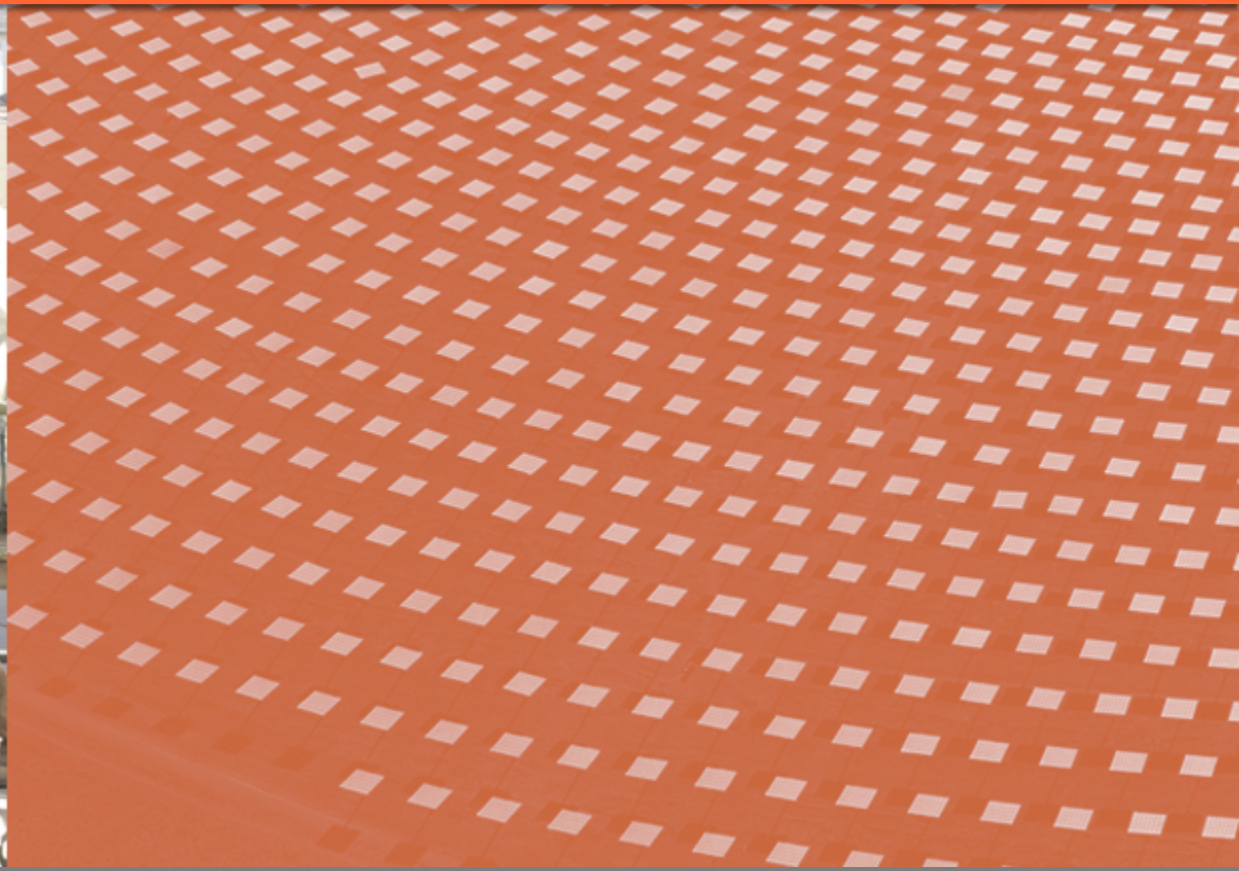






## SOLARRESERVE

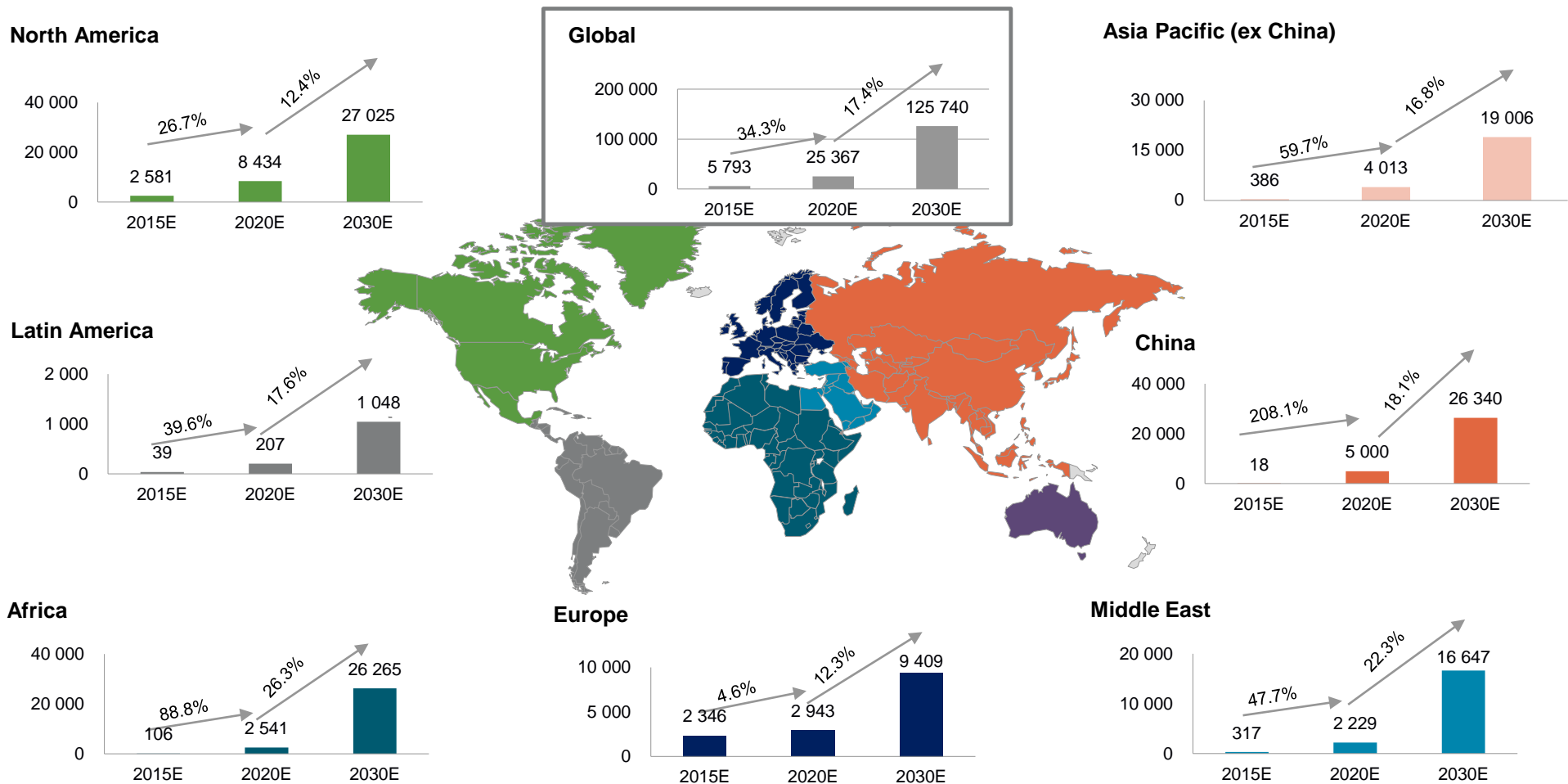
A strong track record of success  
across rapidly growing global markets



# Global Solar Market Trends for CSP

## Installed Capacity by Region (MW)

- CSP is expected to record the highest growth amongst renewable technologies globally
- Forecasted increase of 20,000 MW by the end of 2020 and increase of 120,000 MW by the end of 2030



Sources: SolarPACES, Greenpeace, ESTELA Solar Thermal Electricity Global Outlook 2016; NEA



# SolarReserve's Operating and Contracted Projects in South Africa

## SOUTH AFRICA

346 MW Total with 246 MW Currently Operating,  
Powering over 200,000 Homes



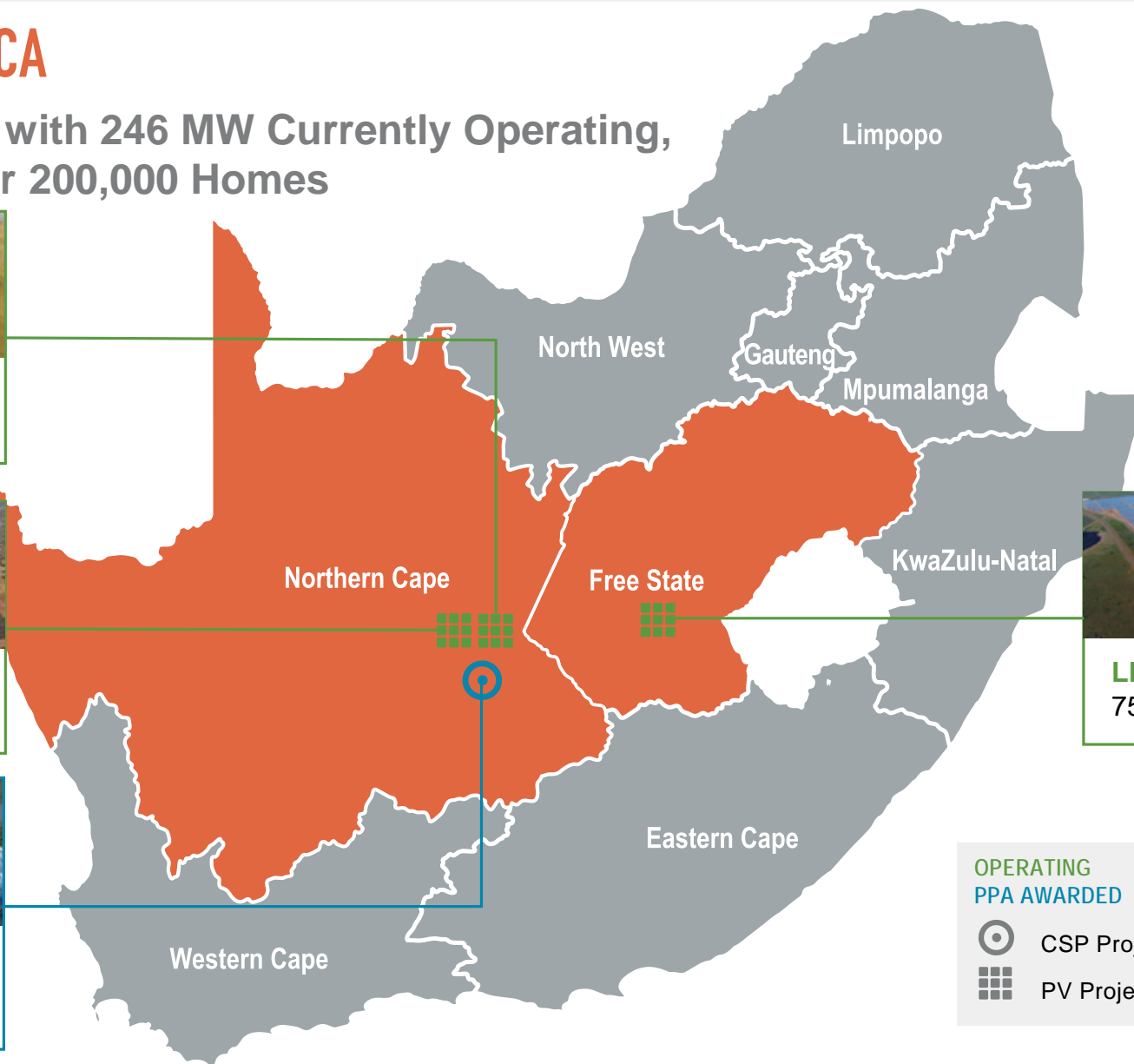
**LESEDI**  
75 MW



**JASPER**  
96 MW





**REDSTONE**  
100 MW +  
1,200 MWh



**LETSATSI**  
75 MW

OPERATING  
PPA AWARDED

-  CSP Projects
-  PV Projects

Powering over 200,000 Homes



# Letsatsi Solar PV Power Project – Operating since 2014





# Lesedi Solar PV Power Project – Operating since 2014



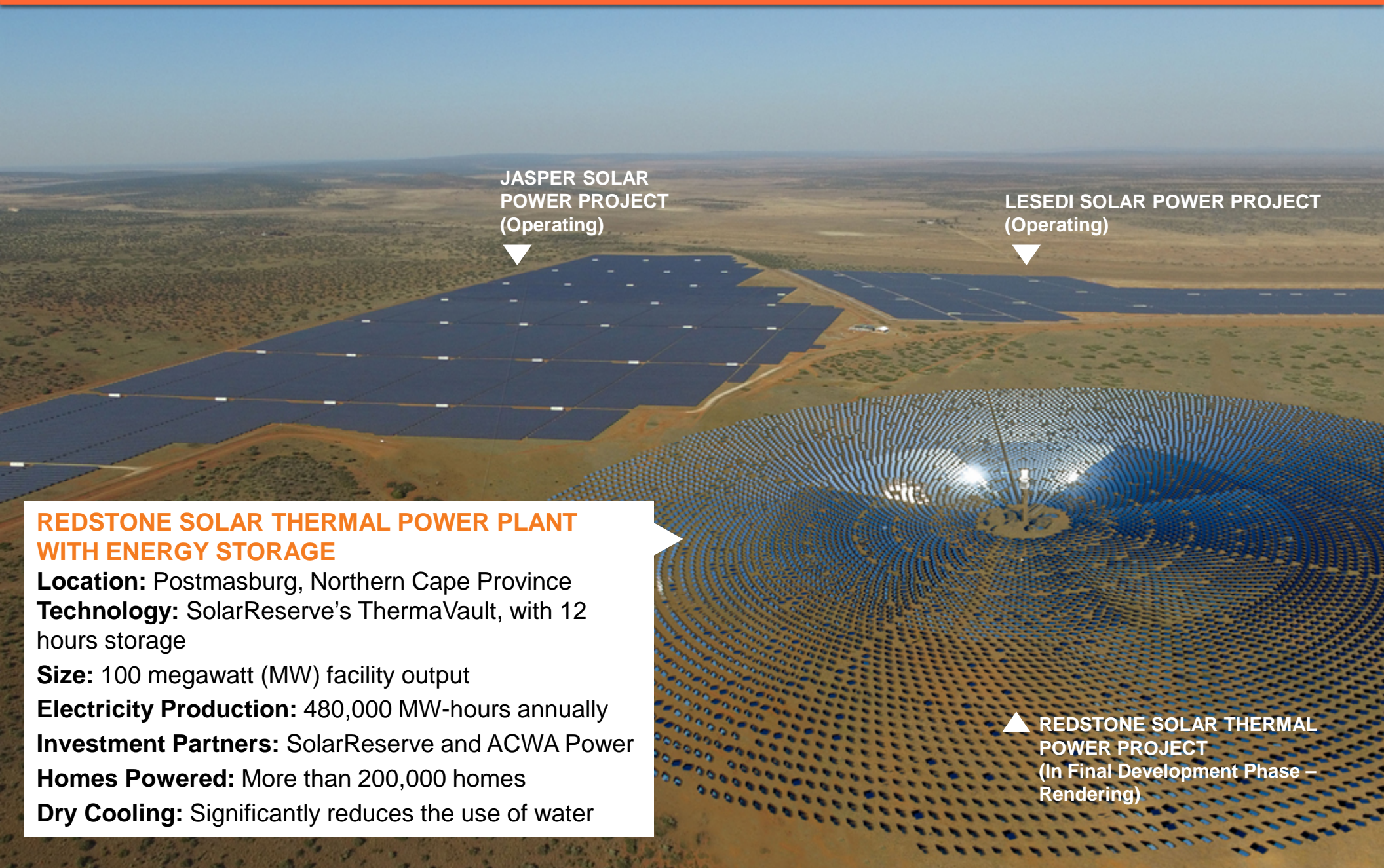


# Jasper Solar PV Power Project – Operating since 2014





# Redstone Solar Thermal Power Plant with Energy Storage



JASPER SOLAR  
POWER PROJECT  
(Operating)

LESEDI SOLAR POWER PROJECT  
(Operating)

## REDSTONE SOLAR THERMAL POWER PLANT WITH ENERGY STORAGE

**Location:** Postmasburg, Northern Cape Province

**Technology:** SolarReserve's ThermoVault, with 12 hours storage

**Size:** 100 megawatt (MW) facility output

**Electricity Production:** 480,000 MW-hours annually

**Investment Partners:** SolarReserve and ACWA Power

**Homes Powered:** More than 200,000 homes

**Dry Cooling:** Significantly reduces the use of water

▲ REDSTONE SOLAR THERMAL  
POWER PROJECT  
(In Final Development Phase –  
Rendering)



# Bringing Long Lasting Economic Benefits to Africa



A percentage of project revenue is set aside for enterprise and socio-economic development

Installing Solar at Kuilville High School



Developing Phambili Basie Contractors



Supporting Refentse Primary School



Powering Off-Grid Homes



Development of Local Communities



# SolarReserve Summary



Commercialized industry's most advanced CSP technology with integrated energy storage



Success based on decades of research, technology development, field deployment, and lessons learned in real-world operation



Crescent Dunes largest and only proven commercial scale CSP tower with integrated molten salt energy storage



Increasing efficiency and performance, while reducing capital costs through lessons learned on Crescent Dunes and R&D activities



Deep pipeline of over 13 GW positions SolarReserve to dominate the global solar thermal market, underpinned by China's CSP opportunity



Experienced and committed management team with worldwide development and technology resume



## Contact Information

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